



Jim Bob Taylor

**Managing Principal
Atlanta**

Professional Experience

Jim Bob Taylor has 32 years of commercial real estate experience representing industrial corporate clients with site selection, build-to-suit oversight, lease negotiations, and facility disposal. Jim Bob uses his background to understand the supply chain needs of his clients along with an aggressive, impactful real estate strategy. Throughout his career he has become recognized as an industry leader and one of Atlanta's most successful industrial brokers, completing leasing and sales of more than 15,000,000 SF in the past 5 years. Jim Bob and his team organized a new, 319,000 SF operation center for Rent the Runway, the largest dry cleaning facility in the U.S., that included the negotiation of local incentives and a very strategic labor study. He organized the consolidation of three distribution centers into one, 520,000 SF facility for Mizuno's golf products and negotiated a complex, 400,000 SF Build-to-Suit for Office Depot. Jim Bob additionally consolidated DH Pace's four-building operation to a 170,000-square-foot industrial facility, using the lease period to sell DH Pace's three existing buildings and later sublease their warehouse.

Jim Bob was formerly a SVP with CBRE's Industrial Services group, where he averaged more than 30 transactions per year. Prior to 2006, he was a Principal with Trammel Crow Company and was honored as the Atlanta Commercial Board of Realtor's top industrial broker in 2004. He was selected by the Atlanta Business Chronicle's Book of Lists as one of the Top Ten Industrial Producer's in 2004-2005 and selected by the Atlanta Business Chronicle's Who's Who in Atlanta Commercial Real Estate in July of 2005 as well as a Phoenix Award nominee in 2014. Jim Bob is a member of the Atlanta Commercial Board of Realtors, North Point Community Church, and was the 2008 Vice President and 2009 President of the Marist Booster Club as well as a community track coach at Marist School from 2009-2011.

Select Clients

Tech Packaging	400,000SF	AZZ	180,000SF	National DCP -	125,000SF
Mizuno USA	520,000SF	Office Depot	550,000SF	United Natural Foods, Inc	280,000SF
Miller Zell Inc	325,000SF	Metso Paper	400,000SF	Clorox	618,000SF

Education

Georgia Institute of Technology - Industrial Management

Contact

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