



## Billy Hobbs

### Managing Principal Atlanta

#### Professional Experience

Billy Hobbs, Managing Principal of Cresa Atlanta, began his career in 1985. Billy has focused 35 years of his career on tenant advocacy for clients across the United States. Billy's transaction experience includes managing and negotiating large office and industrial leases, building sales/purchases, build to suit projects and sublease/disposition assignments.

Billy's ethical manner of conducting business has earned the respect of his peers and fellow professionals. He instructs Ethics classes and has previously served as the Chairman of the Professional Standards and Ethics Committee for the Atlanta Commercial Board of Realtors for several years.

Throughout his career, Billy has developed a solid reputation as a results-oriented professional. His thorough understanding of the entire real estate process, landlord/owner motivations, and the intricacies of effective leveraging, have allowed Billy and his team to deliver extraordinary savings to their clients while protecting them in the commitments they make.

#### Clients

* Merrill Lynch	750,000 SF	* SCANA Energy Marketing, Inc.	37,000 SF
* Test Right Products Corp.	350,000 SF	* Ciner	33,000 SF
AT&T	258,000 SF	* Plum Creek Timber	28,000 SF
* Fidelity Information Services	150,000 SF	Philips Industries	28,000 SF
* Hitachi Telecommunications (N. A. HQ)	105,000 SF	Caliburn International	25,000 SF
Columbia Chemicals Corp (Corp HQ)	94,000 SF	City of Tucker Government Offices	22,000 SF
* Colgate Palmolive	78,000 SF	Schlumberger Water & Gas Meter	15,000 SF
* Gables Residential, Inc.	45,000 SF	Sub-Zero Wolf	11,000 SF
Cabot Corporation	43,000 SF		
* Multiple Transactions			

#### Contact

404.446.1579 office  
404.226.6444 mobile  
bhobbs@cresa.com



## **Billy Hobbs**

### **Managing Principal Atlanta**

#### **Affiliations**

Atlanta Commercial Board of Realtors - Chairman, Professional Standards and Ethics Committee (2008-2013)  
Atlanta Commercial Board of Realtors - Board of Directors (2008-2012)  
Georgia Association of Realtors - Professional Standards and Ethics Committee (2009-2011)  
Northside United Methodist Church - Active Member  
CEO Roundtable - Cobb County Chamber of Commerce (2015 - 2016)

#### **Education**

North Carolina State University; B.A., Business Management, 1984  
North Carolina State University; B.A., Economics, 1984

#### **Personal Interests**

Family, golf

#### **Contact**

404.446.1579 office  
404.226.6444 mobile  
bhobbs@cresa.com