



Billy Hobbs

Managing Principal Atlanta

Professional Experience

Billy Hobbs, Managing Principal of Cresa Atlanta, began his career in 1985. Billy has focused 30 years of his career on tenant advocacy for clients across the United States. Billy's transaction experience includes managing and negotiating large office and industrial leases, building sales/purchases, build to suit projects and sublease/disposition assignments.

Billy's ethical manner of conducting business has earned the respect of his peers and fellow professionals. He instructs Ethics classes and has previously served as the Chairman of the Professional Standards and Ethics Committee for the Atlanta Commercial Board of Realtors for several years.

Throughout his career, Billy has developed a solid reputation as a results-oriented professional. His thorough understanding of the entire real estate process, landlord/owner motivations, and the intricacies of effective leveraging, have allowed Billy and his team to deliver extraordinary savings to their clients while protecting them in the commitments they make.

Clients

Merrill Lynch	750,000 SF	Colgate Palmolive	30,000 SF
AT&T	258,000 SF	Plum Creek Timber	28,000 SF
Columbia Chemicals Corp (Corp HQ)	94,000 SF	Philips Industries	28,000 SF
Hitachi Telecommunications (N. A. HQ)	74,000 SF	SCANA Energy Marketing, Inc.	25,000 SF
Fidelity Information Services	73,000 SF	Gables Residential, Inc.	21,000 SF
Test Right Products Corp	46,000 SF	Schlumberger Water & Gas Meter	15,000 SF
Cabot Corporation	43,000 SF	OCI Chemical Corp	14,000 SF

Contact

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Affiliations

Atlanta Commercial Board of Realtors - Chairman, Professional Standards and Ethics Committee
Atlanta Commercial Board of Realtors - Board of Directors
Georgia Association of Realtors - Professional Standards and Ethics Committee
Northside United Methodist Church - Active Member
CEO Roundtable - Cobb County Chamber of Commerce (2015 - 2016)

Education

North Carolina State University; B.A., Business Management, 1984
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