

CresaPartners
THE TENANT'S ADVANTAGE

BOSTON



▶ 1985 ▶ 1990 ▶ 1995 ▶ 1998 ▶ 2001-2005 ▶ 2004; 2006-2009 ▶ 2007 ▶ 2008 ▶ 2009-2010 ▶ 2010

Founding of Avalon Partners. 220 Commercial Street.



Joining Bill Goade and Ed Fothergill are (from left): Bob Shulman, Bill Krasnow, Maureen Young, and Jack Burns.

Hire Joe Sciolla to expand Boston office. Become largest tenant rep firm in New England. Move to 84 State Street.



Creation of CresaPartners LLC. Launch Project Management and other integrated corporate services. Recognized as technology leader.



Win *Site Selection's* William Dorsey Service Provider Award.



Corporate HQ moves to 200 State Street. Selected as one of Boston's Best Places to Work.



Named to Inc. 5000. Revenue increases 45% in three years.



LLC becomes largest pure tenant rep firm in North America. Recognized as Sustainable Business Leader.



Honored as Top Power Broker by CoStar.



Record-breaking year totals:
Boston
 • Negotiated 370 deals, totaling 5M SF.
 • Revenue grows 10-fold since 1990.
 • Staff up to 50.
 • Expand presence in RI and NH.
 • Voted "Most Respected Office" by peers (2007-2010).
National
 • 52 offices in North America.
 • 125 cities worldwide.
 • 750 employees.

